

## Why CDW Education is the #1 Google Workspace for Education Partner in North America



### Advanced Technology, Unmatched Expertise and Transformative Impact

Our experts are committed to empowering K–12 schools with the enhanced cloud-based capabilities of Google Workspace for Education and services that support their Google domain. Allow us to help you streamline instruction, ensure the security and compliance of data and information, and provide pathways for student success.

#### **7 of every 10**

school districts using a paid version of Google Workspace purchased through CDW.

#### **12 of the 15**

largest school districts in the United States are currently engaged with CDW.

#### **More than 50%**

of the CDW Education team has had a past career in education or technology.

#### **4,800**

institutions across North America look to CDW for Google Workspace for Education expertise.

#### **Over 900K staff and 12.5 million students**

across the U.S. have been impacted by Google Workspace for Education through CDW.

#### **1 in 3**

Chromebooks used in U.S. classrooms in 2021 were purchased through CDW.



“What separates you guys from other companies out there is that you have a background in education. You’re not just a company that has a foot in the...industry. It’s your business. You are education. You understand how schools work. That is so valuable because you know how to get things done and you know what our needs are.”

*Education Technology Specialist  
Community High School District 117, IL*

CDW Education is a trusted Google Workspace for Education partner and more schools choose to work with us over anyone else because of our:



**Premier Google Partner Status**—As a two-time winner of the Google Cloud Partner of the Year award in the past five years (for Public Sector in 2021 and Education in 2017), we are a Premier Google Partner, which is a distinction received only by organizations who have Google-approved expertise and specialization within their industry.

**Multi-Year Agreements**—Customers can take advantage of our multi-year agreements, with the flexibility of upfront or annual payment terms, when they renew their Google Workspace for Education Plus subscription.

**Best Value Price Match**—CDW Education offers you the most buying options for Google Workspace for Education over any other Google partner, to help you reduce friction in the purchasing process while still providing cost efficiency. Additionally, when supplied with a quote from another vendor, our consultants will do their best to match the price and offer greater value through no-cost services.

**Dedicated Support Specialists**—With a team of Google Customer Success Specialists and Onboarding Specialists available, you can pose questions and present your adoption challenges in 1:1 guided onboarding sessions with our experts to quickly become skilled in Google's features. Also, as a Premier Google Partner, we can escalate support tickets directly to Google so you will receive solutions to your challenges in a timely manner.

**Education Plus Services Offer (EPSO)**—Customers investing in Google Workspace for Education Plus will be eligible for value-added services that establish an effective and efficient domain, ease change management, and drive adoption through the EPSO.

**One-of-a-Kind Licenses Provisioning**—Provisioning and maintaining users in Google Workspace for Education can be a tricky task. Our unique license provisioning tool, developed and owned by us, will save you a significant amount of time in the application of user licenses for your domain, as it has done for more than 200 other organizations.

**Vast Portfolio of Resources**—Our consultants offer support for Google domains in a variety of ways. As a customer, you'll have access to weekly office hours and quarterly livestreams for configuration best practices and application updates.

**Google Voice Licenses**—Google Workspace for Education and Google Voice licenses must be purchased from the same reseller during terms of service. You will significantly simplify your retail process when you upgrade with CDW Education.

If you are seeking to renew your current Google Workspace for Education subscription and want to learn more about what CDW Education has to offer, [connect with your Google Customer Success Specialist](#) or account manager.